The Partnership for Excellence Key Factors Template for

***Business, Nonprofit, and Government* Organizations *2019-2020***

Team # \_\_\_\_\_\_\_\_ Examiner: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

P.1 Organizational Description

a. Organizational Environment

(1) Product Offerings

(2) Mission, Vision, Values, and Culture

(3) Workforce Profile

(4) Assets

(5) Regulatory Environment

b. Organizational Relationships

(1) Organizational Structure

(2) Customers and Stakeholders

(3) Suppliers, Partners, and Collaborators

P.2 Organizational Situation

a. Competitive Environment

(1) Competitive Position

(2) Competitiveness Changes

(3) Comparative Data

b. Strategic Context

c. Performance Improvement System